

# Horizon Realty Advisors Gains Vendor Compliance Confidence with NetVendor + Entrata



**Website:**  
[www.horizonra.com](http://www.horizonra.com)

**Industry:**  
Student Housing

**Vendors Managed with  
NetVendor:**  
462

**Technology:**  
Entrata  
NetVendor

## **THE CHALLENGE:**

Horizon Realty Advisors faced a significant compliance gap. Vendor management was entirely manual, handled by the AP department without any automation or alerts. Compliance documents like COIs and W9s were manually tracked, and essential tasks like issuing 1099s were delayed due to incomplete records. Without background checks or a centralized system, the process was inefficient, error-prone, and high-risk.

## **THE SOLUTION:**

NetVendor's compliance platform, fully integrated with Entrata, transformed Horizon's vendor management process. Tailored rollout communications and NetVendor's vendor-friendly tools made onboarding seamless. The integration provided real-time visibility into vendor compliance statuses within Entrata.

# "We weren't managing compliance. Now we can't imagine operating without it."

Before NetVendor, Horizon Realty Advisors's vendor compliance process was chaotic and manual. The AP department juggled collecting COIs, W9s, and vendor packets without any system to alert them of missing or outdated documents.

As a result, important tasks like issuing 1099s were delayed due to incomplete records. Horizon knew there had to be a streamlined system to help solve the back and forth of compliance.

## Implementation That Works

Implementing **NetVendor with Entrata** across Horizon's vendor network was fast and frictionless. **Customized vendor notifications** ensured vendors were informed of the new compliance process. Many vendors were already familiar with NetVendor. For vendors who did not meet Horizon's insurance standards, NetVendor's **local vendor directory** provides immediate access to pre-vetted, compliant alternatives.

"The NetVendor and Entrata integration isn't just helpful—it's critical. It gives us visibility into vendor compliance while eliminating the hassle of switching between systems."

— Courtney Conover, Horizon Realty Advisors

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**\$30K+ annual  
labor savings**



**99% Risk  
Reduction**



**100% Site-level  
enforcement**



**30hr/week  
time savings**

## **Time & Cost Savings That Scale**

Transitioning to a fully integrated, automated solution has resulted in substantial time and cost efficiencies for Horizon. What once consumed hours of administrative work each week is now handled seamlessly through the NetVendor and Entrata integration.

The Result: A more efficient team and happier vendors.

"The benefits of NetVendor go beyond the time savings and risk mitigation for your properties. It's also extremely beneficial to your vendors... **There is no downside.**"

— Courtney Conover, Horizon Realty Advisors